Process related questions

- Please confirm if the ESPD should be completed in the provided Annex I, and/or it can be completed online via https://espd.eprocurement.gov.gr/#/exclusion

  It can be completed online and then the file after duly completed should in the form of a pdf constitute part of Dossier G.

- Will there be a live/remote presentation of the technical proposals submitted?

  In relation to the current RfP there will be no live/remote presentation of the technical proposal.

- Does the declaration on no conflict of interest need to be signed via eGov, or can it be signed with a digital signature of our legal representative ?

  Both ways are accepted.

- In case of collaborating with a subcontractor, please confirm these are the documents that need to be provided: (a) declaration on no conflict of interest (of legal entity, and of its team members), (b) completed and signed ESPD, (c) authorization for Prime contractor to submit the proposal, (d) commitment letter on the envisaged role of the subcontractor in the project and the experience and resources they will make available.

  In case of collaborating with a subcontractor, the following must at least be submitted as well at this stage of the procedure:

  (a) declaration on no conflict of interest (of legal entity, and of its team members) for both the interested party and the subcontractor,

  (b) in case interested parties rely on other entities in terms of financial records, then declaration and copies of balance sheets and economic outturn statements for such entities, as well,

  (c) completed and signed ESPD for both the interested party and the subcontractor to the capacity of whom it relies for the fulfilment of the selection criteria,

  (d) a document (for example an agreement, etc), under which both the interested party and the subcontractor state that the latter is at the disposal of the tenderer for the performance of the contract. The relevant document should be detailed and state at least the specific resources that will be available for the performance of the contract and how they will be used to perform the contract. The subcontractor will explicitly undertake to make the specific resources available to the tenderer during the term of the contract and the tenderer will make use of them in the event that the contract is awarded to him. In case the third party possesses financial standing, it will also state that they become, jointly with the tenderer, responsible for the performance of the contract. In case the third party possesses technical or professional suitability related to the qualifications and professional

experience, they will commit to perform the tasks or services for which the specific skills are required, stating the part of the contract that they will perform. For more details please see section XI of the RfP.

- Please confirm if all the technical proposal and admin dossiers (all files except the Financial dossier), should be integrated in a single PDF document.

  Yes, all files EXCEPT THE FINANCIAL DOSSIER (D) with the financial proposal can be integrated in a single PDF document.

Clarifications on the RfP content

- Could please further explain what is intended by high level strategy?

  Foundation elements of the strategy such as vision and mission, strategic objectives, expected outcomes in terms of impact on the Greek ecosystem and how these outcomes should be achieved through the Fund's activity.

- Could you confirm that the fund's scope of investments will be local (Greece) as mentioned

  - Yes

- Has a high level mandate been approved for the fund?

  The request for the services as described in the present RfP has been approved by the Growthfund's BoD.

  In any case, please note that "Phase B, the build phase, will launch only after the completion of Phase A. It is upon the discretion of Growthfund to postpone or cancel phase B on the basis of the outcome of phase A." as per section 4 of the RfP.

- Have specific resources already been earmarked for / dedicated to the fund?

  No, this is subject to the legislation process.

- Is there a split between direct and indirect investment?

  We welcome the views of the Contractor on an appropriate split between direct and indirect investments.

- Are there any exclusions in the asset class / sectoral focus of the fund?

  We welcome the views of the Contractor on which asset classes and sectors best support the new Fund's objectives, including potential exclusions.

- What are the key interactions and deliberations expected in terms of stakeholders (e.g., Growthfund management, BoD, BoD Committees and with the Greek Authorities) and frequency, in the "Prepare" and "Build" phases?

  Interactions with Growthfund management, BoD and BoD Committees will occur on a regular basis to seek review and approval of the key design elements of the fund, across strategy, governance, investment and operating frameworks; interaction with other stakeholders whenever it is necessary.

- Could you please provide more detail regarding the process, content and current status of the required inputs for the Fund Law?

  There are some initial considerations, however, the required inputs have not been developed yet.