

Tender Process: Argostoli Marina

Marina of Argostoli Overview

Athens, 16th September 2022

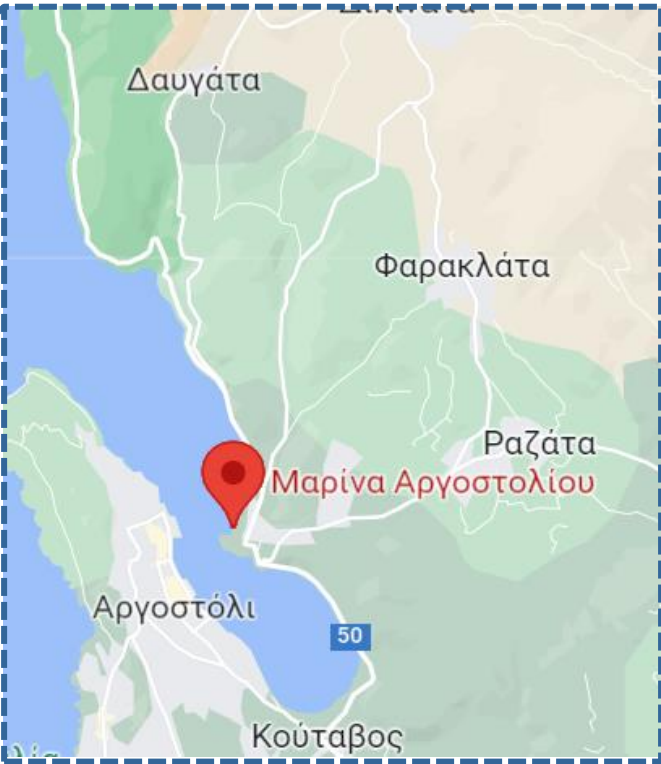
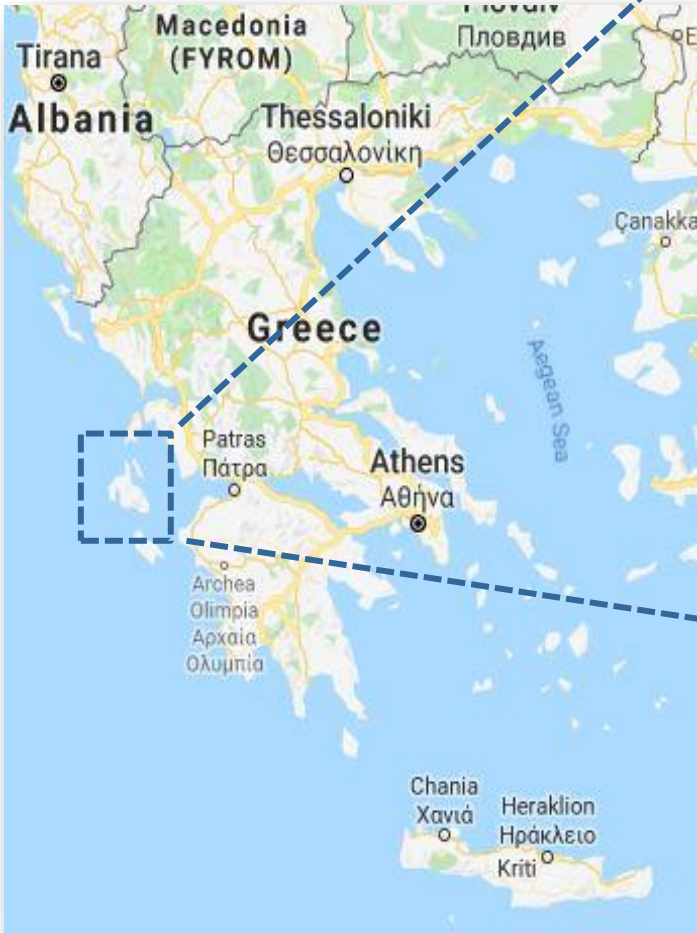


HELLENIC REPUBLIC ASSET
DEVELOPMENT FUND



Argostoli Marina Overview

Geographical location & top view



Location

The marina of Argostoli, built about 15 years ago, is located in the Drepanon district of Argostoli and is adjacent to the habitat "Cape Drepano Kefalonia" with site code: AB1080169, which is not included in nature conservation areas.

It was site-planned outside the urban fabric of the city of Argostoli, on the eastern side of the closed bay and at a 500 m. distance from the coastal quays, according to the procedure that was applicable prior to L. 2160/1993. Subsequently, by Decision no T/551/11-2-1999 of the Minister of Development, the supplementation of the tourist port of Argostoli was decided and the accretions, land uses and building terms and restrictions pertaining to said port were approved.

Argostoli’s airport offers the main advantage of direct access to the island and allows yacht-men to leave their boats during the winter season.

Marina’s distance from:

Airport of Athens	370 km
Athens	340 km
Local Airport	11 km

Demographics*

Population of Argostoli	9,748 citizens
Population of Municipality	23,499 citizens

*The 2011 census recorded a population of 10,633 for Argostoli and 23,499 for the municipality in its post-2019 extension.

Argostoli Marina Overview

Airport and tourism statistics



Direct Airport Connections

Country	City (Airline)
Greece	Athens (OA, SEH)
	Zakynthos (SHE)
	Preveza/Aktion

Airport Data (2019)	Flights (% of total)	Passengers (% of total)
Domestic	2.383 (32%)	100.958 (13%)
International	4.972 (68%)	673.212 (87%)
Total	7.355 (100%)	774.170 (100%)

Tourism Traffic (2019)

Accommodation arrivals (Domestic & International)	226.704
Accommodation overnights (Domestic & International)	1.217.634
Accommodation occupancy	48.6%

Argostoli Marina Overview

Overview



Operational Data	
Status	Operational
Services	Berthing, Electricity & Water supply
Main Clientele	Yachts
Business Model	Transit port

Technical Data	
Berths*	174
Basin	~26,050 sq.m.
Dry storage and yacht maintenance area	110
Land area	~46,000 sq.m.

*The capacity may slightly differentiate depending on the boat size distribution assumed.

Argostoli Marina Overview

Indicative Construction



Indicative Construction	
Constituents	• Port Infrastructure • Buildings • Road Construction • Green Space Formulation • E/M Facilities

- The marina is considered to be a marina-base due to its abovementioned position in the Ionian sub-system. Additionally, it is considered an important hub for the operation and development of sea tourism.
- Currently, no buildings exist within the land area of the marina.
- Furthermore, decision no. 78190/19.05.2021 of the Coordinator of Decentralized Administration of Peloponnese, Western Greece and the Ionian Sea ratified the report (26.11.2020) of the Coastal and Beach Committee, for the definition of beach boundaries, old seashore and redefinition of seafront, beach boundaries at the location "Marina Argostoli".
- There is potential for developments and indicative uses relative to:
 - ✓ Marinas administration & operation, yachts dry storage & maintenance, tourism & leisure,
 - ✓ E/M facilities, nautical sports, petrol station, hotel, vacation homes, accommodation of seaplanes
 - ✓ Green areas, landscaped free spaces, footpaths, bicycle way, internal network.

Argostoli Marina Overview

The island of Kefalonia



Argostoli is a town on the island of Kefalonia and capital city of the Municipality of Argostoli.

Kefalonia is the largest of the 7 main Ionian islands (Corfu, Paxi, Lefkada, Kefalonia, Ihtaca, Zakynthos & Kithira) in Greece, with a surface of about 780 skm.

Kefalonia is placed just in front of the Corinth gulf entrance, at a distance of 30 km from the west coast of the Peloponnese.



Argostoli Marina Overview

Snapshots of land spaces and port facilities

