RESPONSES

TO CLARIFICATION REQUESTS SUBMITTED BY INTERESTED PARTIES IN CONNECTION WITH THE INVITATION TO SUBMIT AN EXPRESSION OF INTEREST FOR THE SUBCONCESSION OF THE RIGHT TO CONSTRUCT, OPERATE, MANAGE, MAINTAIN AND EXPLOIT OF THE CORFU TOURIST PORT (MARINA MEGA YACHTS)

Transmission date to the Publications Office of the EU: February 10,2022

Notice Number in the Supplement to the Official Journal of the EU (OJ S): 2022/S 032-083247

Notice Number in Central Electronic Register for Public Procurement (KIMDIS):22PROCO10056349

Athens, 30.03.2022

To: The Interested Parties of the International Open Tender for the Sub-concession of the Right to construct, operate, manage, maintain and exploit of the Corfu MegaYacht Marina

Clarification:

Please clarify if the technical capacity criteria of para 4.2.4 of the EOI could be fulfilled collectively from more than one marinas, in which the Interested Parties/Prequalified Investors hold at least 10% and participate actively in the management thereof as per the rest of provisions of para 4.2.4 of the EOI and said marinas operate consecutively at least for 3 years within the last 5 years before the Submission Date.

Further, as regards the second section of para 4.2.4 of the EOI where it is stated:

“The technical capacity requested is to demonstrate experience in the development and operation of at least one marina of consecutive operation of at least 3 years within the time period of the last 5 years from the submission date...” ,

Please confirm that it is meant “... from the date of the EOI – namely April 18, 2017-...”, as the submission date has not been defined yet and in any case it may be shifted.

Answer:

Cumulative experience is not taken into account. The Prequalified Investor must participate himself in an entity fulfilling the technical capacity criteria with at least 10%. In case of a joint venture/group of persons, α) one at least of its members must hold itself at least 10% in operating marinas, within the period requested and actively participate in the management thereof, submitting the relevant evidence, and b) one at least of its members which fulfils the above criteria (a) must participate in said joint venture/group of persons with a percentage of at least 20%. If neither of the above cases apply, then the Prequalified Investor may rely on a Third Party technical capacity.

As per the technical capacity criterion it is clarified that the crucial time for its fulfilment and proof is the time before the submission of Offers when the criterion is evaluated as provided in the EOI.

Clarification

Please clarify if it is obligatory for the Third Party to be a legal entity or it could be a physical person as well.

Answer

The Third Party could be a physical person as well.

These clarifications are published on HRADF’s website and constitute an integral part of the EOI. The present clarifications made available, as mentioned above, on the Fund's website will be presumed to be unquestionably known to all Interested Parties from the date of their publication.