

Athens, 4th of February 2022

To: The Interested Parties of the open award procedure of HRADF in relation to the Request for Proposal dated the 14th of January of 2022 for the provision of services of an Implementation Advisor responsible for monitoring the execution of the Integrated Development Plan of the Metropolitan Pole of Ellinikon – Agios Kosmas (OJ S: 2022/S 010-020018).

Subject: **Responses to clarification requests submitted by Interested Parties in connection with the Request for Proposal dated the 14th of January of 2022 for the provision of services of an Implementation Advisor responsible for monitoring the execution of the Integrated Development Plan of the Metropolitan Pole of Ellinikon – Agios Kosmas (OJ S: 2022/S 010-020018).**

On the questions submitted until 04.02.2022 regarding the Request for Proposal dated the 14th of January of 2022 for the provision of services of an Implementation Advisor responsible for monitoring the execution of the Integrated Development Plan of the Metropolitan Pole of Ellinikon – Agios Kosmas (“the RfP”), HRADF provides the clarifications contained within this document.

In case more requests for clarifications are submitted until the Proposals’ submission deadline foreseen in the RfP, additional clarifications will be published by HRADF.

It is specified that, unless otherwise provided in this document, capitalized terms used in the clarifications provided by HRADF shall have the meaning given to them under the RfP.

These clarifications are published on HRADF’s website (www.hradf.gr), and constitute an integral part of the RfP. The present clarifications made available, as described above, on HRADF's website will be presumed to be unquestionably known to all Interested Parties from the date of their publication.

Clarifications List – Request for Proposal for the provision of services of an Implementation Advisor responsible for monitoring the execution of the Integrated Development Plan of the Metropolitan Pole of Ellinikon – Agios Kosmas

#	RfP Reference	QUESTIONS	RESPONSE
2	4.	In par. 2 of section " <i>Dossier A' Part 1: Track Record and Experience</i> " of art. 4 of the above RfP, it is stated that "Candidates must have participated in complex development projects and large-scale infrastructure projects of a minimum budget of four hundred million euros (€400,000,000) over the last three years. ". Please confirm that in case the Candidate is an association or consortium of companies, the above-mentioned minimum budget can be met cumulatively by all the consortium members i.e. by multiple projects implemented by the consortium members.	It is confirmed.
3	4.	In par. 3 of section " <i>Dossier A' Part 1: Track Record and Experience</i> " of art. 4 of the above RfP, it is stated that "...the Head of an association or consortium of domestic and/or foreign companies must have proven experience and participation over the last five years in complex ongoing and/or implemented development projects and large-scale infrastructure projects with a minimum budget of €200,000,000... ". In accordance with question no.1 above, please clarify whether the aforementioned minimum budget can be met cumulatively by multiple projects in which the Head of the association or consortium has participated.	It is confirmed.
4	4.	With regards to the minimum required qualifications requested in the above RfP and, more specifically, the Track Record and Experience as well as the financial capacity requested, we would like to clarify the following: In case that a Candidate or a member of an association or a consortium is a Group Member Company (100% subsidiary of the parent company), can it make use of aggregate references and consolidated financial data of the Group through a letter of undertaking signed by the CEO of the Group Holding (parent company)?	No it cannot. The minimum required qualifications requested in the above RfP should be met by the candidate company itself, or by the member company itself, in case of an association or consortium of companies.

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#	RfP Reference	QUESTIONS	RESPONSE
5	4.	In par. 1 of section “Dossier C’: Financial Offer” of art. 4 of the above RfP, it is stated that “...the maximum proposed budget must be accompanied by a specified analysis related to the subcategories of services and the duration of the Project, always in relation to monitoring the Integrated Development Plan and the Business Plan of the Buyer during the First Funding Period”. Please confirm that the “subcategories of services” are the three subcategories of services required for the execution of the Project, i.e. Technical services, Financial services and Legal services, otherwise please specify accordingly the required lines of budget analysis. Moreover, please clarify if the requested analysis throughout the duration of the project refers to a simple breakdown of the budget (per subcategory of services) into the years of the project period (Year1, Year 2, etc.) or to another more detailed analysis.	It is confirmed that the “subcategories of services” are the three subcategories of minimum services required for the execution of the Project, i.e. Technical services, Financial services and Legal services. Moreover, it is confirmed that the requested analysis throughout the duration of the project refers to a simple breakdown of the budget (per subcategory of services) into the years of the project period (Year1, Year 2, etc.). Furthermore, more detailed analysis is not precluded.

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